

Iron ore pellet sales improved 12% and totaled 2.88 million tonnes (Q1 2017: 2.58 million tonnes). Iron ore pellet sales volumes were impacted by stock reduction.

| <i>Sales volumes, tonnes</i> | <i>Q2 2017</i> | <i>Q1 2017</i> | <i>Change, %</i> | <i>H1 2017</i> | <i>H1 2016</i> | <i>Change, %</i> |
|--------------------------------|----------------|----------------|------------------|----------------|----------------|------------------|
| <i>Coal:</i> | 1252366 | 1176178 | 6.00% | 2428544 | 3625751 | (33%) |
| <i>Coking coal concentrate</i> | 827154 | 710622 | 16.00% | 1537776 | 2436867 | (37%) |
| <i>Steam coal</i> | 425212 | 465556 | (9%) | 890768 | 1188884 | (25%) |
| <i>Iron ore:</i> | 4116294 | 3382356 | 22.00% | 7498650 | 7305259 | 3.00% |
| <i>Iron ore pellets</i> | 2879930 | 2579417 | 12.00% | 5459347 | 5257288 | 4.00% |
| <i>Iron ore concentrate</i> | 1236364 | 802939 | 54.00% | 2039303 | 2047971 | (0%) |